# UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

# INNOVATION VENTURES, LLC d/b/a LIVING ESSENTIALS,

a Michigan limited liability company,

Plaintiff,

Hon. Paul D. Borman

VS.

Civ. Action No. 2:08-CV-10983

# **N2G DISTRIBUTING, INC.**

a California corporation, and

### ALPHA PERFORMANCE LABS

a Nevada corporation

Defendants.

### JURY TRIAL DEMANDED

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# **AMENDED COMPLAINT AND JURY DEMAND**

Plaintiff, Innovation Ventures, LLC d/b/a Living Essentials, does hereby allege

for its Complaint against the Defendants as follows:

I. THE PARTIES AND JURISDICTION

Plaintiff, Innovation Ventures, LLC d/b/a Living Essentials (hereinafter 1.

"Living Essentials"), is a Michigan limited liability company, having its principal offices at

46570 Humboldt Drive, Novi, Michigan 48377.

2. On information and belief, Defendant, N2G Distributing, Inc., is a

California corporation, having its principal place of business at 8020 Palm Avenue, Suite D,

Highland, California 92346.

3. On information and belief, Defendant Alpha Performance Labs, is a

Nevada corporation, having its principal place of business at 5448 Painted Gorge Drive, Las

Vegas, Nevada 89149.

Defendants distribute, offer for sale and sell the accused supplements as 4.

described herein (see paragraphs 21 and 32) in the United States, in the State of Michigan and

this District.

5. This Court has subject matter jurisdiction over the claims herein pursuant

to 15 U.S.C. §§ 1121, 28 U.S.C. §1331, 28 U.S.C. § 1338(a) and 17 U.S.C. § 101 et seq in that

this case arises under the trademark and copyright laws of the United States.

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6. This Court has personal jurisdiction over the Defendants because the Defendants are conducting business in the State of Michigan and this District as alleged above, and are committing acts of infringement in this District. To the extent not already established on the record in hand, the factual contentions of paragraph 4 above are likely to have evidentiary support after a reasonable opportunity for further investigation and discovery.



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### II. FACTUAL BACKGROUND

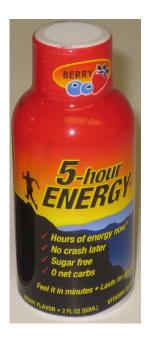
## A. Living Essentials and Its Asserted Trademark, Trade Dress and Copyright

- 7. Living Essentials is a national marketer and distributor of nutritional and dietary supplements sold under its many trademarks.
- 8. Living Essentials is the current owner of the 5 HOUR ENERGY® trademark used by Living Essentials since at least 2005 as a trademark for use with the 5 HOUR ENERGY® supplement.
- 9. The 5 HOUR ENERGY® trademark was duly and lawfully registered and is currently registered on the Supplemental Register of the United States Patent and Trademark Office on September 27, 2005 as U.S. Registration No. 3,003,077 ("the '077 registration"). A copy of the Certificate of Registration for this Trademark is attached hereto as Exhibit A.
- 10. Living Essentials has used the 5 HOUR ENERGY® trademark of the '077 registration as its trademark continuously since at least 2005 to the present.
- 11. The 5 HOUR ENERGY® Trademark symbolizes business goodwill of Living Essentials, and is an intangible asset of substantial commercial value.
- 12. Living Essentials is the current owner of the 5 HOUR ENERGY® Packaging Trade Dress used since at least 2005 by Living Essentials as packaging for its 5 HOUR ENERGY® product.
- 13. The 5 HOUR ENERGY® Packaging Trade Dress consists of the packaging illustrated below:



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- 14. The 5 HOUR ENERGY® Packaging Trade Dress is arbitrary, non-functional, and distinctive.
- 15. The 5 HOUR ENERGY® Packaging Trade Dress has been extensively and continuously used by Living Essentials since at least 2005, is inherently distinctive, and has become distinctive through the acquisition of "secondary meaning."
- 16. The 5 HOUR ENERGY® Packaging Trade Dress symbolizes business goodwill of Living Essentials, and is an intangible asset of substantial commercial value.
- 17. Since 2005, long prior to the acts of the Defendants herein alleged, Living Essentials and its authorized distributors, dealers, and licensees have used the 5 HOUR ENERGY® Trademark and Packaging Trade Dress alone or in combination, or in connection with its supplements, including in connection with promotion, marketing and advertising of supplements, for sale throughout the world, including the United States and this District. These



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products and services are hereinafter collectively referred to as the "5 HOUR ENERGY® Products and Services".

- 18. Sales, advertising and promotion of the 5 HOUR ENERGY® Products and Services since 2005 have amounted to well over \$100 million dollars.
- 19. As a result of such continuous use and extensive sales, advertising and promotion of the 5 HOUR ENERGY® Trademark and Packaging Trade Dress by Living Essentials, its authorized dealers, licensees, and distributors throughout the world, the marks and products associated with the 5 HOUR ENERGY® Trademark and Packaging Trade Dress enjoy worldwide recognition and a world famous reputation, and are recognized by the public as emanating from Living Essentials.
- 20. The 5 HOUR ENERGY® Trademark and Packaging Trade Dress are famous marks and represent property of great value and goodwill to Living Essentials.
- 21. The 5 HOUR ENERGY® product includes a caution message on its label. This message appears in the photograph below.





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22. On March 27, 2008, Living Essentials obtained copyright registration TX-6-833-514 for the caution label displayed on its bottles, which is attached hereto as Exhibit B.

### **B.** Defendants' Activities

Trademark and Packaging Trade Dress as above alleged, and with actual knowledge of Living Essentials' use of the 5 HOUR ENERGY® Trademark and Packaging Trade Dress, and counterfeits thereof, and with the intent to misrepresent the source of Defendants' goods, Defendants copied, adopted and are using the 5 HOUR ENERGY®Trademark and Packaging Trade Dress in connection with the advertising, offering for sale and sale of supplements in the United States, in the State of Michigan, and this District. A photograph of Defendants' packaging is illustrated below:





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24. Defendants have no consent, license, approval or other authorization to

use the 5 HOUR ENERGY® Trademark and Packaging Trade Dress in connection with their

products.

25. Defendants' use of the famous 5 HOUR ENERGY®Trademark and

Packaging Trade Dress as alleged in the foregoing paragraphs clearly shows the willful intent

of the Defendants to misrepresent the source of Defendants' goods so as to cause confusion,

mistake or to deceive as to Defendants' connection or association with Living Essentials.

26. Defendants have copied and induced others to copy, without authorization

from Living Essentials, the copyrighted caution label owned by Living Essentials. The caution

labels for 5 HOUR ENERGY® and many of Defendants' products, including its "6 hour

energy" shot and its "Nitro 2 Go Instant Energy" shot, as illustrated below.

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### LIVING ESSENTIALS

CAUTION: Contains about as much called as a cup of coffee. Limit caffeine products to avoid nervousness, sleeplessness, and occasionally rapid heartbeat. You may experience a Niacin Flush (hot feeling, skin redness) that lasts a few minutes. This is caused by Niacin (Vitamin B3) increasing blood flow near the skin.

**5 HOUR ENERGY®** 

### **DEFENDANTS**

Caution: Contains about as much catteine as a cup of coffee. Limit catteine products to avoid nervousness, sleeplessness, and occasionally rapid heartbeat. You may experience a Niacin Flush (hot leeling, skin redness) that lasts a few minutes. This is caused by Niacin (Vitamin B3) increasing blood flow near the skin.

6 Hour Energy

Caution: Contains about as much caffeine as a cup of coffee. Limit caffeine products to avoid nervousness, sleeplessness, and occasionally rapid heartbeat. You may experience a Niacin Flush (hot feeling, skin redness) that lasts a few minutes. This is caused by Niacin (Vitamin B3) increasing blood flow near the skin.

Nitro 2 Go Instant Energy



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# III. COUNT I FEDERAL TRADEMARK INFRINGEMENT AND COUNTERFEITING UNDER 15 U.S.C. § 1114

- 27. The allegations of paragraphs 1-26 are incorporated herein by reference.
- 28. Living Essentials demands that Defendants refrain from the use of the 5 HOUR ENERGY® Trademark and counterfeits of the 5 HOUR ENERGY® Trademark as described above. Despite Living Essentials' well known prior rights in the 5 HOUR ENERGY® Trademark, Defendants have, without the consent of Living Essentials, used and continue to use in commerce, the 5 HOUR ENERGY® Trademark, or counterfeits, copies, reproductions or colorable imitations thereof in connection with the sale, offering for sale, distribution, and advertising of the Defendants' products and services.
- 29. Defendants' actions constitute willful infringement of Living Essentials' exclusive rights in the 5 HOUR ENERGY® Trademark in violation of 15 U.S.C. § 1114.
- 30. Defendants' use of the 5 HOUR ENERGY® Trademark, counterfeits, copies, reproductions, or colorable imitations thereof has been and continues to be done with the intent to cause confusion, mistake, and to deceive customers concerning the source and/or sponsorship of Defendants' products and services. Defendants have used counterfeits of the 5 HOUR ENERGY® Trademark in connection with their products and services with the knowledge that the marks are counterfeit and with the intent to use counterfeits. Accordingly, this is an exceptional case within the meaning of 15 U.S.C. § 1117(a).



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31. As a direct and proximate result of Defendants' conduct, Living Essentials

has suffered irreparable harm to the valuable 5 HOUR ENERGY® Trademark and Packaging

Trade Dress and its reputation in the industry. Unless Defendants are restrained from further

infringement of the 5 HOUR ENERGY® Trademark, Living Essentials will continue to be

irreparably harmed.

32. Living Essentials has no adequate remedy at law that will compensate for

the continued and irreparable harm it will suffer if Defendants' acts are allowed to continue.

33. As a direct and proximate result of Defendants' conduct, Living Essentials

has suffered damages to the valuable 5 HOUR ENERGY® Trademark, and other damages in

an amount to be proved at trial.

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# IV. COUNT II FALSE DESIGNATION OF ORIGIN OR SPONSORSHIP, FALSE ADVERTISING, AND TRADE DRESS INFRINGEMENT UNDER 15 U.S.C. § 1125(a)

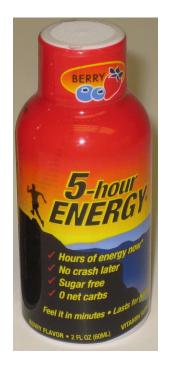
- 34. The allegations of paragraphs 1-33 are incorporated herein by reference.
- 35. Defendants have knowingly used and continue to use in commerce the 5 HOUR ENERGY® Trademark and Packaging Trade Dress, or counterfeits, reproductions, copies, or colorable imitations thereof, in connection with the products and services that the Defendants manufacture, advertise, promote, and sell. Defendants have used counterfeits of the 5 HOUR ENERGY® Trademark and Packaging Trade Dress knowing that the marks used are counterfeits and with the intent to use counterfeits of the 5 HOUR ENERGY® Trademark and Packaging Trade Dress. Defendants' actions render this case exceptional within the meaning of 15 U.S.C. § 1117(a). Plaintiff's 5 HOUR ENERGY® Trademark and Packaging Trade Dress is infringed as demonstrated below.



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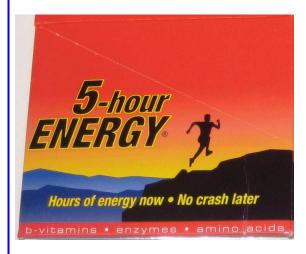
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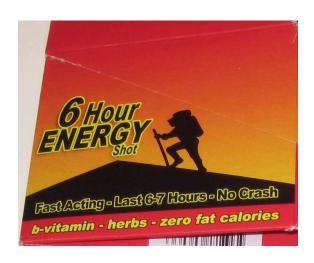
### **LIVING ESSENTIALS**



### **DEFENDANTS**









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36. Defendants' use of the 5 HOUR ENERGY® Trademark and 5 HOUR

ENERGY® Packaging Trade Dress alleged above is likely to confuse, mislead, or deceive

customers, purchasers, and members of the general public as to the origin, source, sponsorship,

or affiliation of Defendants' products and services, and is likely to cause such people to believe

in error that Defendants' products and services have been authorized, sponsored, approved,

endorsed, or licensed by Living Essentials or that the Defendants are in some way affiliated with

Living Essentials or with the 5 HOUR ENERGY® brand.

37. Defendants' acts constitute false and misleading descriptions, false

advertising, and false designations of the origin and/or sponsorship of Defendants' goods, and

constitute trade dress infringement in violation of 15 U.S.C. § 1125(a).

38. By reason of Defendants' actions, Living Essentials has suffered

irreparable harm to the valuable 5 HOUR ENERGY® Trademark and Packaging Trade Dress.

Unless Defendants are restrained from their actions, Living Essentials will continue to be

irreparably harmed.

39. Living Essentials has no remedy at law that will compensate for the

continued and irreparable harm that will be caused if Defendants' acts are allowed to continue.

40. As a direct and proximate result of Defendants' conduct, Living Essentials

has suffered damages to the valuable 5 HOUR ENERGY® Trademark and Packaging Trade

Dress, and other damages in an amount to be proved at trial.

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# V. COUNT III COMMON LAW TRADEMARK INFRINGEMENT

- 41. The allegations of paragraphs 1-40 are incorporated herein by reference.
- Trademark and Packaging Trade Dress or any mark similar thereto in association with the sale of any product and service. As a result of the continued sale by Living Essentials of 5 HOUR ENERGY® Products and Services bearing the 5 HOUR ENERGY® Trademark and Packaging Trade Dress since approximately 2005, the 5 HOUR ENERGY® Trademark and Packaging Trade Dress have become widely known and Living Essentials has become identified in the public mind as the manufacturer and/or licensor of the products and services to which the 5 HOUR ENERGY® Trademark and Packaging Trade Dress are applied.
- 43. As a result of the experience, care, and service of Living Essentials in producing 5 HOUR ENERGY® Products and Services, 5 HOUR ENERGY® Products and Services have become widely known and have acquired a worldwide reputation for quality, durability, and performance. Moreover, the 5 HOUR ENERGY® Trademark and Packaging Trade Dress have become associated with 5 HOUR ENERGY® Products and Services, and have come to symbolize the reputation for quality and excellence of 5 HOUR ENERGY® Products and Services. As such, the 5 HOUR ENERGY® Trademark and Packaging Trade Dress have become distinctive.



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44. Defendants, with knowledge of and with intentional disregard of Living

Essentials' rights, continue to advertise, promote, and sell products and services using the 5

HOUR ENERGY® Trademark and Packaging Trade Dress or counterfeits and confusing

imitations thereof. Such acts by the Defendants have caused and continue to cause confusion

as to the source and/or sponsorship of Defendants' products and services.

45. Defendants' acts constitute willful infringement of Living Essentials

exclusive rights in the 5 HOUR ENERGY® Trademark and Packaging Trade Dress, in violation

of the common law. By reason of Defendants' actions, Living Essentials has suffered irreparable

harm to the valuable 5 HOUR ENERGY® Trademark and Packaging Trade Dress. Unless

Defendants are restrained from further infringement of the 5 HOUR ENERGY® Trademark and

Packaging Trade Dress, Living Essentials will continue to suffer irreparable harm.

46. Living Essentials has no remedy at law that will adequately compensate

it for the irreparable harm that it will suffer if Defendants' conduct is allowed to continue.

47. As a direct and proximate result of Defendants' conduct, Living Essentials

has suffered damages to the valuable 5 HOUR ENERGY® Trademark and Packaging Trade

Dress, and other damages in an amount to be proved at trial.

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# V. COUNT IV COPYRIGHT INFRINGEMENT

- 48. The allegations of paragraphs 1-47 are incorporated herein by reference.
- 49. Living Essentials caution label is an original work created by and for Living Essentials and owned by Living Essentials.
- 50. Living Essentials caution label is a work subject to protection under the Federal Copyright Act 17 U.S.C. § 101 *et seq*.
- 51. Living Essential has complied with all aspects of the law of copyright, and secured the exclusive rights and privileges in and to the copyright of its caution label and has received from the Register of Copyrights, the certificate of registration identified above and attached as Exhibit B.
- 52. Defendant has copied and induced others to copy, without authorization from Living Essentials, the copyrighted caution label owned by Living Essentials.
- 53. On information and belief, Defendants used Living Essentials caution label knowing that it was the copyrighted work of Living Essentials and Living Essentials had not given permission for its use or copying to defendants.
  - 54. Defendants' acts infringe Living Essentials' copyright.
  - 55. Defendants' infringement is willful.



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- 56. By reason of Defendants' acts, Living Essentials has suffered and will continue to suffer damage and injury to its business, and will sustain substantial loss of revenue and profit.
- 57. Defendants have profited and have been unjustly enriched as a result of their infringement of the caution label copyright.
- 58. Unless enjoined by this court, Defendant will continue to commit the acts complained of herein and cause said damages and injury, all to the immediate and irreparable harm of Living Essentials. Living Essentials has no adequate remedy at law for defendant's wrongful acts.
- 59. Additionally, in the alternative, Living Essentials has suffered damages in an amount to be determined at trial.



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### VII. <u>DEMAND FOR RELIEF</u>

WHEREFORE, Living Essentials demands entry of a judgment granting relief against the Defendants as follows:

- A. A determination that Defendants have willfully and deliberately violated 15 U.S.C. § 1114, that Living Essentials has been damaged by such violation, and that the Defendants are liable to Living Essentials for such violation;
- B. A determination that the Defendants have violated 15 U.S.C. § 1125(a), that Living Essentials has been damaged by such violations, and that the Defendants are liable to Living Essentials for such violations;
- C. A determination that the Defendants have committed common law trademark infringement, that Living Essentials has been damaged by such infringement, and that Defendants are liable to Living Essentials for common law trademark infringement;
  - D. A determination that Defendants have infringed the copyrighted work;
- E. A determination that the Defendants' copyright infringement was willful.
- E. A determination that this case is "exceptional," in the sense of 15 U.S.C. § 1117(a);
- F. Under all claims for relief, that injunction be temporarily, preliminarily, and permanently issued enjoining Defendants, their officers, employees,



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agents, successors and assigns, and all those in active concert and participation with them, and each of them who receives notice directly or otherwise of such injunctions, from:

- (1) imitating, copying, or making any unauthorized use of the5 HOUR ENERGY® Trademark and Packaging Trade Dress;
- (2) importing, manufacturing, producing, distributing, circulating, selling, offering for sale, advertising, promoting or displaying any service or product using any simulation, reproduction, counterfeit, copy, or colorable imitation of either the 5 HOUR ENERGY® Trademark and Packaging Trade Dress;
- (3) using any simulation, reproduction, counterfeit, copy or colorable imitation of the 5 HOUR ENERGY® Trademark and Packaging Trade

  Dress in connection with the promotion, advertisement, display, sale, offer for sale, manufacture, production, circulation or distribution of any product or service;
- (4) using any false designation of origin or false description (including, without limitation, any letters, symbols, or designs constituting the 5 HOUR ENERGY® Trademark and Packaging Trade Dress) or performing any act, which can, or is likely to, lead members of the trade or public to believe that any service or product manufactured, distributed or sold by Defendants are in any manner associated or connected with Living Essentials, the 5 HOUR ENERGY® brand, or the 5 HOUR ENERGY® Trademark and Packaging Trade Dress, or is sold, manufactured, licensed, sponsored, approved or authorized by Living Essentials.



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- G. For an order directing that Defendants deliver for destruction all products, labels, tags, signs, prints, packages, videos, and advertisements in their possession or under their control, bearing or using the 5 HOUR ENERGY® Trademark and Packaging Trade Dress or any simulation, reproduction, counterfeit, copy or colorable imitation thereof, and all plates, molds, matrices and other means of making the same, pursuant to 15 U.S.C. § 1118;
- H. For an order directing the destruction of any infringing articles pursuant to 17 U.S.C. §503;
- I. For an order directing such other relief as the Court may deem appropriate to prevent the trade and public from deriving the erroneous impression that any service or product manufactured, sold or otherwise circulated or promoted by Defendants is authorized by Living Essentials or related in any way to 5 HOUR ENERGY® Products and Services;
- J. For an Order directing the Defendants and their agents, employees, servants, attorneys, successors, and assigns, and all others in privity or acting in concert therewith, to file with this Court, and serve upon Living Essentials' counsel within thirty (30) days after entry of such judgment, a written report under oath, setting forth in detail the manner and form in which they have complied with such judgment;
- K. An Order permitting Living Essentials, and/or auditors of Living Essentials, to audit and inspect the books, records, and premises of the Defendants and related entities for a period of six (6) months after entry of final relief in this matter, to



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determine the scope of the Defendants' past use of Living Essentials' intellectual property, including all manufacturing, distribution, and sales of products bearing the 5 HOUR ENERGY® Trademark and Packaging Trade Dress, as well as the Defendants' compliance with the orders of this Court;

- L. For an award of Living Essentials' costs and disbursements incurred in this action, including Living Essentials' reasonable attorney's fees;
- M. For an award of Living Essentials' damages trebled or, alternatively, an award of Defendants' wrongful profits trebled, whichever is greater, plus Living Essentials' costs and attorney's fees, pursuant to 15 U.S.C. § 1117;
- M. For an award to Living Essentials of its costs incurred in this action, including an award of reasonable attorney fees under 17 U.S.C. § 505;
- N. For an award of Living Essentials' damages arising out of Defendants' acts;
- O. For an award of damages under 17 U.S.C. § 504 for copyright violations;
- P. For an order requiring Defendants to file with the Court and provide to Living Essentials an accounting of all sales and profits realized by Defendants through the use of the 5 HOUR ENERGY® Trademark and Packaging Trade Dress and any counterfeits thereof;
- Q. For an award of interest, including pre-judgment interest on the foregoing sums;



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R. For such other and further relief as the Court may deem just and appropriate.

### VII. DEMAND FOR JURY

Plaintiff, Living Essentials, demands a trial by jury for all issues so triable.

Respectfully submitted,

### **BROOKS KUSHMAN P.C.**

By: /s/ Marc Lorelli

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Attorneys for Plaintiff

Dated: May 7, 2008



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### CERTIFICATE OF ELECTRONIC SERVICE

I hereby certify that on May 7, 2008, I electronically filed the foregoing AMENDED COMPLAINT AND JURY DEMAND with the Clerk of the Court for the Eastern District of Michigan using the ECF System which will send notification to the following registered participants of the ECF System as listed on the Court's Notice of Electronic Filing: Mark A. Cantor, Peter M. Falkenstein, Jeffrey G. Heuer, Marc Lorelli, Jonathan C. Myers. I also certify that I have mailed by United States Postal Service the paper to the following non-participants in the ECF System: None.

### **BROOKS KUSHMAN P.C.**

By: /s/ Marc Lorelli

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Attorneys for Plaintiff



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